

Message Text

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PAGE 01 STATE 198649

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ORIGIN COME-00

INFO OCT-01 EA-11 ISO-00 PA-03 EB-11 RSC-01 /027 R

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DRAFTED BY: COMMERCE:WAWARNES

10/5/73 2486

APPROVED BY: EB/OCA/REP:LHPOMEROY

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P 051945Z OCT 73

FM SECSTATE WASHDC

TO AMCONSUL HONG KONG PRIORITY

INFO AMEMBASSY SINGAPORE PRIORITY

UNCLAS STATE 198649

E.QQYTWC N:A

TAGS: BEXP, HK

SUBJECT: HONG KONG COMMERCIAL EXHIBIT AT SPOKANE 1974

INTERNATIONAL EXPOSITION

REF: HONG KONG 9858

FULL INFORMATION INCLUDING ALTERNATIVE LOCATIONS
INDICATED ON SITE PLAN FORWARDED YOUR OFFICE FROM
SPOKANE TODAY. THREE ALTERNATIVE LOCATIONS PROJECTED FOR
MERCHANDISE SIZES RESPECTIVELY 576 SQUARE FEET,
1152 SQUARE FEET AND 6600 SQUARE FEET PLUS EXTERIOR
SETTING IN LATTER INSTANCE SINCE THIS WOULD BE ENTIRE
STRUCTURE. ONE FOOD LOCATION OFFERED AT 432 SQUARE FEET.
ADVANCE RENTAL COVERED SPACE IS \$20 PER SQUARE FOOT
WHICH IS REDEEMABLE AGAINST CONCESSIONAIRE'S
PERCENTAGE, PLUS \$4.50 SERVICE CHARGE NOT REDEEMABLE.
IF MORE THAN 1000 SQUARE FEET RENTED. ADDITIONAL SPACE
RENTAL CALCULATED AT \$15 PER SQUARE FOOT.
PERCENTAGE TO ORGANIZER ON MERCHANDISE SALES IS 15 PER
CENT AND FOR FOOD, 15 PER CENT FIRST \$200,000, 16 1/2 PER
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CENT TO \$300,000 AND 18 PER CENT ABOVE THAT. INITIATIVE OF CONGEN

VERY MUCH APPRECIATED BY ALL. RUSH

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